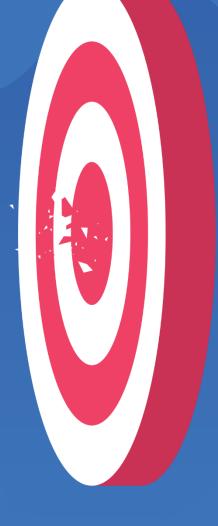
BANNER ADVERTISING

within the search and booking system









IT-TOUR SYSTEM

IT-TOUR – a unique online travel platform.

The core product is the **SEARCH SYSTEM – a simple and convenient tool for the tourism manager** to search and book the most beneficial offer for tourists within minutes.





REMOTE SEARCH MODULE

Allows tourists to search for tours directly on the travel agency website



CRM SYSTEM FOR TRAVEL AGENCIES

Fully integrated in the search and booking system



ONLINE CORE FOR SEARCH AND BOOKING

Instant check for tours available in real time and direct booking straight from search results



ANALYTIC SYSTEM IN YOUR PERSONAL WEB SPACE

TOUR OPERATOR

DATABASE

Ability to make marketing snapshots of a specific country, resort or hotel, as well as browsing ad campaigns availability in real time

Over 50 tour operators integrated

into the IT-tour system with their

offers and booking options



BANNER ADVERTISING

Access to the promotion of new destinations, advertising campaigns, unique proposals, as well as fortifying the brand image



TARGET AUDIENCE OF IT-TOUR SYSTEM

TRAVEL AGENTS day-to-day users of the system



7 000+ travel agencies



22 000+ travel agents



visitors of the main page and users of remote modules of the system



26 000+ screenings viewed by visitors per day



BANNER ADVERTISING

In terms of advertising, it's a **100% TARGET** of your **TRAFFIC**, consisting of travel agents and tourists.

IT-TOUR SYSTEM USAGE ALLOWS:

- creating the desired image
- increasing the name recognition
- increasing the number of travel agents involved
- strengthening your position in the market
- increasing your profits and revenues



ADVANTAGES OF BANNER ADVERTISING IN OUR SYSTEM:

- direct interaction with travel agents
- unlimited number of available banners
- diverse range of advertising campaigns
- predicted and controlled ad impressions
- reports and recommendations



Banner advertising in IT-tour system is the SIMPLE and EFFECTIVE way to quickly and easily inform travel agents throughout Ukraine about your special offers, promotions, news or any other marketing purpose.





HOSTING

ADVERTISE TO WHOM?

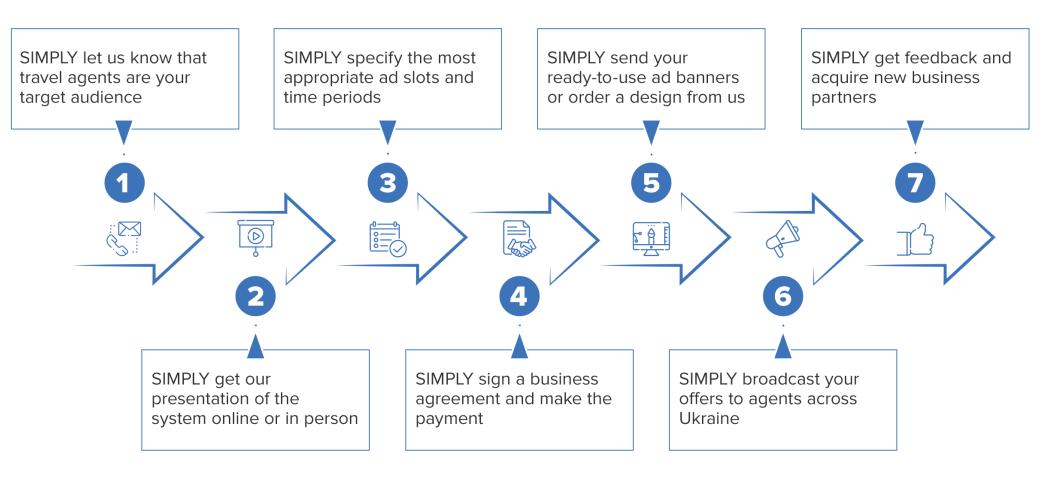
Tour operators, air and land carriers, hotels, cruises and charter yachts services, transfer and banking services, insurance companies and training centres

WHAT TO ADVERTISE?

Destinations, price offers, events, additional services, new profitable ways of partnership



HOW TO ADVERTISE?



From your first contact to placing your advertising – 1day*

*excluded banner development time



CHECKLIST DESIGN

TECHNICAL REQUIREMENTS

File format: .jpeg (static banners) or .gif (animated banners)

File size: up to 200 kB

Banner size: 675*400 px, 970*90 px, 300*250 px, 468*200 px, 300*600 px, 970*40 px,

600*90 px (depending on the selected ad slots)



RECOMMENDATIONS

- The banner stands out on the webpage
- The banner has a clear structure
- Quality photos or illustrations
- ✓ Legible font
- Emphasis on USP



PRE-AUTHORIZATION HOME PAGE





23 766 average daily views for the period 04/01/19-03/01/20



39 615 max number of impressions per day



721 912 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

Each time a user visits the site ittour.com.ua

- Great audience coverage
- Your banner can be seen by managers using the IT-tour system and by unregistered users alike ordinary tourists
- Maximum interaction with the tourist community



POP-UP RICH MEDIA BANNER





11 256 average daily views for the period 04/01/19-03/01/20



18 445 max number of impressions per day



341 781 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

Every time a manager logs on to the system

- Your banner is visible to every manager who uses the IT-tour system
- Ability to set the number of impressions per manager
- The most universal banner in the system, regardless the advertiser profile
- Displayed on top of the page for at least 6 seconds
- Impossible to miss, switch, avoid
- «Must-have» for announcing new offers, destinations, conditions



POST-AUTHORIZATION MAIN PAGE





14 781 average daily views for the period 04/01/19-03/01/20



25 091 max number of impressions per day



448 793 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

Every time the manager is logged in

- Wide coverage of the target audience
- Every manager using the IT-tour system can see your banner
- Banners B1, B2, B3 get an advantageous focus next to the Best Deals block. Suitable for brand promotion and new products
- Banner B4 is in the information block with the exchange rate, weather forecast in the chosen locations. Also, a place for financial offers, prices (tourism), thematic (alternative) areas



CAPTCHA IN ONLINE SEARCH MODE





9 975 average daily views for the period 04/01/19-03/01/20



16 711 max number of impressions per day



302 874 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

Before moving to Package Tours Search page

- No extra elements that distract from advertising: only the captcha itself and the banner
- Ability to purchase from 10% to 100% of banner impressions
- Ability to place up to 10 layouts within the selected percentage of impressions
- Center aligned on the page
- Displayed until the manager enters the code to go to the online search page



BANNER AD IN ONLINE SEARCH MODE





123 214average daily views for the period 04/01/19-03/01/20



252 391 max number of impressions per day



3 741 232 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

Every time the manager goes to the Tours Search page

- Maximum number of impressions
- Online search the main option for travel agents in the IT-tour system
- While waiting for the search results the attention of travel agents is drawn to the banner placed on the page
- The best place to promote various offers



CONTEXTUAL AD IN ONLINE SEARCH MODE





22 328 average daily views for the period 04/01/19-03/01/20 relating to Egypt



54 088 max number of impressions per day relating to Egypt



677 980 average number of impressions per month for the period 04/01/19-03/01/20 relating to Egypt

WHEN IS IT DISPLAYED?

Each time the system gives the results of a tour search in a specific country (shown under the filter, above the search results)

FEATURES

- Optimal place to emphasize your presence connected with a specific destination
- The possibility of cross-advertising: advertising about Greece while searching info about Turkey – offers an alternative for a specific destination
- One country one advertiser (except for: Egypt, Turkey and the United Arab Emirates)

Statistics for each country are given on simple request



EXCURSION TOURS





777 average daily views for the period 04/01/19-03/01/20



1 454 max number of impressions per day



23 591 average number of impressions per month for the period 04/01/19-03/01/20

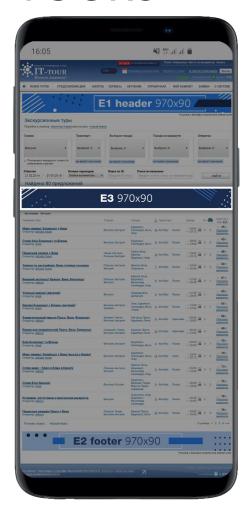
WHEN IS IT DISPLAYED?

Every time the manager visits the search page for sightseeing tours

- Targeted placement of excursion tours offers
- An alternative way to post tours on an excursion search page for niche tour companies
- Showcase for those who placed their tours on the excursion search page
- Focusing on brand and variety of offers



CONTEXTUAL AD IN SEARCHING EXCURSION TOURS





244

average daily views for the period 04/01/19-03/01/20



max number of impressions per day



7 409 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

Each time the system gives the result of the tours search in a specific country (under the filter, above the search results)

FEATURES

- Very accurate hit at the agent's specific request
- Emphasis, strengthening your position and image as a strong and reliable tour operator in a specific destination
- The banner will only be displayed if there are guided tours for the requested country

Statistics differ from header and footer indicators as there are no excursions in some countries



SEATS ON AIR FLIGHTS





695 average daily views for the period 04/01/19-03/01/20



1 560 max number of impressions per day



21 116 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

When you visit particular airline infopage to check information on availability of flights (if there any vacant seats left) for each tour operator and destination

- No extra elements that distract the advertising: only a banner and search module
- Ability to purchase 10% to 100% of banner impressions
- Ability to use up to 10 different layouts
- Direct association with flight choice and choice of available seats



FLIGHT SCHEDULES





144 average daily views for the period 04/01/19-03/01/20



475 max number of impressions per day



4 357 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

When showing the flight schedule page of a specific operator or destination

- No extra elements that distract the advertising: only a banner and search module
- Ability to purchase 10% to 100% of banner impressions
- Platform for posting airline tickets, airlines, etc



FLIGHTS - BEST OFFERS





28 average daily views for the period 04/01/19-03/01/20



95 max number of impressions per day



858 average number of impressions per month for the period 04/01/19-03/01/20

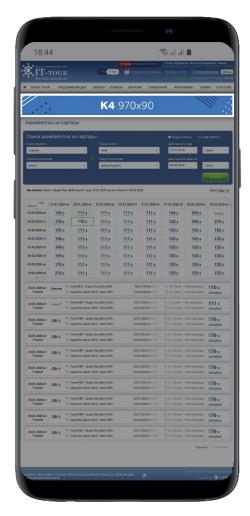
WHEN IS IT DISPLAYED?

Every time you go directly to the page or the user is redirected from this block, placed on the main page before and after authorization

- The page shows the best offers on charter flights and the best seat offers on regular flights
- Agencies can offer and purchase cancelled tickets
- Platform for posting airline tickets, airlines
- Fortifying the brand image by means of repeated display



TICKETS FOR CHARTER FLIGHTS





380 average daily views for the period 04/01/19-03/01/20



757 max number of impressions per day



average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

Every time when you go directly to the page

- A banner at the very top, above the search filters, for maximum focus
- Platform for posting airline tickets, airlines
- Direct association with flight choice and choice of available seats



VISA REQUIREMENTS





38 average daily views for the period 04/01/19-03/01/20



126 max number of impressions per day



1 149 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

Every time you enter the Services Section and select the Visa Requirements option

- A platform for promoting visa support services (direct approval) and tourism related services: car rental, insurance, bank cards for travelers, etc.
- For brand image promotion as part of a package service



VIDEO TRAINING TUTORIALS





86 average daily views for the period 04/01/19-03/01/20



213 max number of impressions per day



2 618 average number of impressions per month for the period 04/01/19-03/01/20

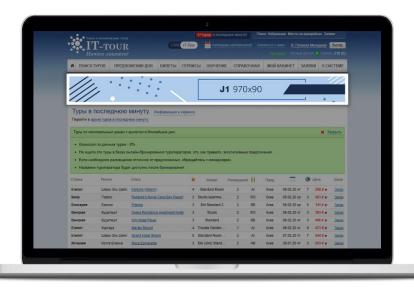
WHEN IS IT DISPLAYED?

When a manager visits a Video Training Tutorial page, also when searching for a specific video and when switching to the video page

- This page is viewed by managers who want to maintain and improve their professional level and skills
- The banner is broadcast throughout the video performing
- Favorable banner format wide range of banner plot options
- A platform for forwarding agents to their YouTube channels with their webinars and video reviews



LAST MINUTE TOURS





2 140 average daily views for the period 04/01/19-03/01/20



4 125 max number of impressions per day



64 993 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

While entering the Last Minute page

- The page contains cancelled or declined tours and tour deals with the best discounts for today
- The page is visited by managers looking for the best options for their customers
- Throughout the day, the page is consistently close focused on the managers



INFOTOURS PAGE





1 587 average daily views for the period 04/01/19-03/01/20



3 967 max number of impressions per day



48 186 average number of impressions per month for the period 04/01/19-03/01/20

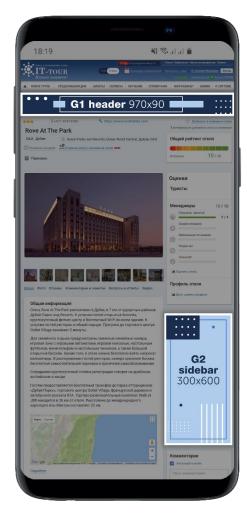
WHEN IS IT DISPLAYED?

While entering the Infotours page

- The main target audience professional managers who regularly improve their skills
- A profitable place for advertising promotional tours and all kinds of training



HOTEL DESCRIPTION PAGE





50 130 average daily views for the period 04/01/19-03/01/20



117 139 max number of impressions per day



1 522 142 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

When the manager goes to the description of hotels through the search page of tours

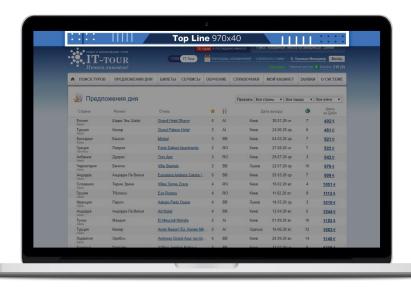
FEATURES

- Beautiful image ads are possible, as well as promotion of VIP tours
- The best place for promotions and promotional offers in a specific country
- Possibility of two brand advertising spaces simultaneously

Statistics relate to all destinations. On request, you will obtain specific data for a country



TOP LINE BANNER





30 000 average views per 3 hours for the period 04/01/19-03/01/20



68 000 max number of impressions per 3 hours

Due to the fact that the banner is only displayed for 3 hours a day, the figures are an indication and depend on the day of the week and the time of day

WHEN IS IT DISPLAYED?

On any page of the site wherever the system user is at the moment

- The maximum audience is reached in a short time period
- Exposed up to 3 hours a day by one advertiser
- Both registered and unregistered users will see the banner
- The best advertising place for promoting last-minute tours and tickets, for invitations to webinars (even 1-2 hours before the event)



SEARCH MODULES





32 699 average daily views for the period 04/01/19-03/01/20



54 829 max number of impressions per day



990 530 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

While tourists search tours on the website of those agencies that have already installed the IT-tour search module

- There are no other elements that detract from the advertising: only the module itself and the banner
- Information is displayed directly to the tourists
- You can purchase 10% to 100% of banner impressions
- You can place up to 10 layouts within the selected percentage of screenings
- The location of the banner between the search request and the search result ensures that the tourist definitely sees the advertising banner



WHERE TO BUY





122 average daily views for the period 04/01/19-03/01/20



242 max number of impressions per day



3 713 average number of impressions per month for the period 04/01/19-03/01/20

WHEN IS IT DISPLAYED?

The layout shows by clicking on any price of the tour on the page, both in the selection of "Best Offer" page, and in the "Last Minute" page

- Tourists contact area, business-toconsumer offers
- High click conversion rate



PRICE

<u>B2B</u>					
DISPLAYS PER MONTH	100%	40%	30%	20%	10%
PRE-AUTHORIZATION HOME PAGE					
A1 header 970x90	1 130	490	377	263	150
A2, A3 sidebar 300x250	1 130	490	377	263	150
POST-AUTHORIZATION MAIN PAGE					
B1 header 970x90	1 510	757	563	377	263
B2, B3 sidebar 468x200	1 510	757	563	377	263
B4 footer 970x90	750	337	297	207	110
ONLINE SEARCH MODE					
C0 Captcha 970x90	1 130	490	377	263	150
C1 header 970x90	1 817	943	757	563	377
C2 under filters 970x90	1 817	943	757	563	377
EXCURSION TOURS					
E1 header 970x90	220	97	73	53	33
E2 footer 970x90	220	97	73	53	33
E3 Context 970x90	220	97	73	53	33
THE REST OF THE BANNERS					
D1 Visa requirements 970x90	83	0	0	0	0
H1 Video Training Tutorials 300x600	627	273	210	147	83
J1 Last Minute 970x90	1130	490	377	263	150
L1 Infotours 970x90	220	97	73	53	33

<u>B2C</u>					
DISPLAYS PER MONTH	100%	40%	30%	20%	10%
A4 Where to buy 300x250	1 233	533	410	287	163
M1 Search Modules 600x90	1 820	790	603	423	240

	r					
<u>CONTEXT</u>						
CE3OH						
CONTEXTUAL ADVERTISING IN ONLINE SEARCH MODE, C3 970x90						
Egypt, Turkey, UAE	1 820	10 - 100%				
Other countries	330	100%				
HOTEL DESCRIPTION, G1 header 970x90						
Egypt, Turkey, UAE	800	10 - 100%				
Other countries	600	100%				
HOTEL DESCRIPTION, G2 sidebar 300x600 (witout context						
All countries	263	10%				
All countries	1 510	100%				
TICKETS		100%				
K1 Seats on Air flights 970x90		187				
K2 Flight Schedules 970x90		187				
K3 Best offers 970x90		83				
K4 Charter flights 970x90		263				
BANNER RICH MEDIA 675x400						
10 000 displays		190				

TOP LINE 970x40
Displays per 3 hours



83

Do you need the attention of travel agents?

Are tourists your potential customers?

Do you have any questions?

PLEASE CONTACT US RIGHT NOW TO LAUNCH YOUR ADVERTISING CAMPAIGN



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